

Halifax ISA Investor for Income – Lump Sum

How will charges and expenses affect my investment?

The example below shows what you might get back from a £1,000 investment in Share Class C in the **Corporate Bond Fund** after charges and expenses have been deducted.

The Financial Services Authority (FSA) determines lower, middle and higher growth rates for producing illustrations to work out what you might get back. These are known as 'standard' rates. The standard FSA middle growth rate is 7% a year when investing via an ISA. The rate we've used for the fund shown in the example is less as we believe the standard FSA rate overstates the investment potential of the fund. The rate we've used is 5% for the Corporate Bond Fund as this is our current middle growth rate assumption for long term growth for this fund.

The growth rates we use can vary between funds/portfolios. For details of our current assumed middle growth rates for the funds/portfolios available with the ISA Investor and the effect of charges and expenses after three, five and ten years, please see below. If you'd like details of our current assumed lower and higher rates, please contact us.

We may change any growth rate assumptions for future illustrations. The actual growth rate we achieve may be more or less than shown.

Other firms may use different rates of growth for their illustrations and charges may vary.

These figures are only to illustrate the effect of charges and expenses (on an investment over various time spans) – the amount you'll get back isn't guaranteed.

At end of year	Investment to date	Effect of deductions to date	Income to date	What you might get back
1	£1,000	£10	£50	£988
3	£1,000	£32	£149	£965
5	£1,000	£56	£245	£943
10	£1,000	£124	£477	£890

Information calculated as at 31 July 2010

The last line in the table shows that over ten years the effect of the total charges and expenses could amount to £124.

Putting it another way, over ten years, this would have the same effect as bringing the middle growth rate from 5% a year down to 3.9% a year if you take an income.

Halifax ISA Investor for Growth – Lump Sum

How will charges and expenses affect my investment?

The example below shows what you might get back from a £1,000 investment in Share Class C in the **Cautious Managed Fund** after charges and expenses have been deducted.

The Financial Services Authority (FSA) determines lower, middle and higher growth rates for producing illustrations to work out what you might get back. These are known as 'standard' rates. The standard FSA middle growth rate is 7% a year when investing via an ISA. The rate we've used for the fund shown in the example is less as we believe the standard FSA rate overstates the investment potential of the fund. The rate we've used is 5.5% for the Cautious Managed Fund as this is our current middle growth rate assumption for long term growth for this fund.

The growth rates we use can vary between funds/portfolios. For details of our current assumed middle growth rates for the funds/portfolios available with the ISA Investor and the effect of charges and expenses after three, five and ten years, please see below. If you'd like details of our current assumed lower and higher growth rates, please contact us.

We may change any growth rate assumptions for future illustrations. The actual growth rate we achieve may be more or less than shown.

Other firms may use different rates of growth for their illustrations and charges may vary.

These figures are only to illustrate the effect of charges and expenses (on an investment over various time spans) – the amount you'll get back isn't guaranteed.

At end of year	Investment to date	Effect of deductions to date	What you might get back
1	£1,000	£15	£1,030
3	£1,000	£51	£1,120
5	£1,000	£94	£1,210
10	£1,000	£238	£1,470

Information calculated as at 31 July 2010

The last line in the table shows that over ten years the effect of the total charges and expenses could amount to £238.

Putting it another way, over ten years, this would have the same effect as bringing the middle growth rate from 5.5% a year down to 3.9% a year.

Halifax ISA Investor for Growth – Regular Savings

How will charges and expenses affect my investment?

The example opposite shows what you might get back from a regular investment of £100 a month in Share Class C in the **Cautious Managed Fund** after charges and expenses have been deducted.

The Financial Services Authority (FSA) determines lower, middle and higher growth rates for producing illustrations to work out what you might get back. These are known as 'standard' rates. The standard FSA middle growth rate is 7% a year when investing via an ISA. The rate we've used for the fund shown in the example is less as we believe the standard FSA rate overstates the investment potential of the fund. The rate we've used is 5.5% for the Cautious Managed Fund as this is our current middle growth rate assumption for long term growth for this fund.

The growth rates we use can vary between funds/portfolios. For details of our current assumed middle growth rates for the funds/portfolios available with the ISA Investor and the effect of charges and expenses after three, five and ten years, please see below. If you'd like to receive details of our current assumed lower and higher growth rates, please contact us.

We may change any growth rate assumptions for future illustrations. The actual growth rate we achieve may be more or less than shown.

The effects of charges and expenses on funds available with the ISA investor

The following table is designed to show the effects of relevant charges and expenses on the investment growth if you cash in after 3, 5 and 10 years for all funds (Share Class C) listed in the key features document, or portfolio of funds you may be invested in.

The standard FSA middle growth rate is 7% a year for investments via an ISA. The rates we've used may be less where we believe the standard rate overstates the investment potential of the fund/portfolio.

Where we haven't used the standard FSA middle growth rate, the rate shown is our current middle growth rate assumption for long term future growth for that fund/portfolio. We may change any growth rate assumptions for future illustrations. The actual growth rate we achieve may be more or less than shown.

Other firms may use different rates of growth for their illustrations and charges may vary.

These figures are only to illustrate the effect of charges and expenses (on an investment over various time spans) – the amount you'll get back isn't guaranteed.

At end of year	Investment to date	Effect of deductions to date	What you might get back
1	£1,200	£10	£1,220
3	£3,600	£91	£3,820
5	£6,000	£267	£6,620
10	£12,000	£1,240	£14,600

Information calculated as at 31 July 2010

The last line in the table shows that over ten years the effect of the total charges and expenses could amount to £1,240.

Putting it another way, over ten years, this would have the same effect as bringing the middle growth rate from 5.5% a year down to 3.9% a year.

Please note: The figures shown above are not guaranteed. They are simply examples to show the effect charges and expenses have on an investment. The level of charges may be different depending on the fund/portfolio you have selected and the amount of your contributions. Please see the documentation provided by your financial adviser, for details of the charges that apply to the funds/portfolios you have selected.

Fund name	Middle growth rate	The effects of charges and expenses on funds reduces the middle growth rate		
		At the end of 3 years to	At the end of 5 years to	At the end of 10 years to
Cautious Managed Fund	5.5%	3.9%	3.9%	3.9%
Corporate Bond Fund*	5.0%	3.9%	3.9%	3.9%
Ethical Fund	7.0%	5.4%	5.4%	5.4%
European Fund	7.0%	5.4%	5.4%	5.4%
Far Eastern Fund	7.0%	5.3%	5.3%	5.3%
Fund of Investment Trusts	7.0%	5.4%	5.4%	5.4%
International Growth Fund	7.0%	5.4%	5.4%	5.4%
Japanese Fund	7.0%	5.4%	5.4%	5.4%
North American Fund	7.0%	5.4%	5.4%	5.4%

Fund name	Middle growth rate	The effects of charges and expenses on funds reduces the middle growth rate		
		At the end of 3 years to	At the end of 5 years to	At the end of 10 years to
Smaller Companies Fund	7.0%	5.4%	5.4%	5.4%
Special Situations Fund	7.0%	5.4%	5.4%	5.4%
UK Equity Income Fund*	7.0%	5.4%	5.4%	5.4%
UK FTSE All-Share Index Tracking Fund	7.0%	5.4%	5.4%	5.4%
UK FTSE 100 Index Tracking Fund	7.0%	5.4%	5.4%	5.4%
UK Growth Fund	7.0%	5.4%	5.4%	5.4%

Portfolio name	Middle growth rate	The effects of charges and expenses on portfolios reduces the middle growth rate		
		At the end of 3 years to	At the end of 5 years to	At the end of 10 years to
Cautious Medium	5.5%	3.9%	3.9%	3.9%
Medium (Initial investment made pre July 2007)	6.7%	5.2%	5.2%	5.2%
Medium/Adventurous (Initial investment made pre July 2007)	7.0%	5.4%	5.4%	5.4%
Adventurous (Initial investment made pre July 2007)	7.0%	5.4%	5.4%	5.4%
Medium (Initial investment made post July 2007)	6.4%	5.0%	5.0%	5.0%
Medium/Adventurous (Initial investment made post July 2007)	6.8%	5.2%	5.2%	5.2%
Adventurous (Initial investment made post July 2007)	7.0%	5.4%	5.4%	5.4%

Information calculated as at 31 July 2010

* The Halifax ISA Investor for Income product can only invest in these funds. Please remember that if you take income from your fund this will lower the amount you will get back when you choose to cash in your investment.

Depending on the total amount of contributions and when you started your plan you may qualify for a lower yearly management charge. If you are unsure please refer to your original key features document.

Please note: The figures shown above are not guaranteed. They are simply examples to show the effect charges and expenses have on an investment. The level of charges may be different depending on the fund/portfolio you have selected and the amount of your contributions. Please see the documentation provided by your financial adviser, for details of the charges that apply to the funds/portfolios you have selected.

This information is based on our understanding of current legislation.